

# OEM Protect

Service Solutions that Deliver

Effective, Efficient & Optimized for Results



## Xcerra OEM Protect Program

Portfolio of OEM contracts defined to meet customer needs

- **OEM PM Contract**  
Forecasted and bundled kits for preventive maintenance
- **OEM Parts Contract**  
Easy, usage based and cost efficient part supply
- **OEM Plus - Combined Contract**  
Parts and flexible services under one purchase order
- **OEM Ramp Pack**  
Supports new product introductions



Benefits from an optimized pricing structure



Simplified processes



Reduced downtime

### OEM Spare Part Supply

- one business partner will take full ownership
- expertise based on total installed base globally
- most recent version of your spare parts
- global assistance network



[www.Xcerra.com/OEM-protect](http://www.Xcerra.com/OEM-protect)



# OEM Protect

## Service Solutions that Deliver



**Effective, Efficient & Optimized for Results**

### OEM PM Contract

Scope:

- Bundled package of PM Kits tailored to a specific fleet or defined list of machines
- Standard or Customer specific PM Kits

Term:

- 12 months
- Order up-front annually at considerable savings

Shipments

- According to defined PM schedule

Payment:

- Prepayment of the contract quarterly

### OEM Parts Contract

Scope:

- Plan, forecast and budget for the new year
- Forecast high runners to avoid shortage and reduce lead time
- Gain efficiency by putting up easy call-up procedure for spare part needs

Term:

- 12 months
- Maximized cost savings for forecast parts
- Deviation procedure in place

Shipments

- Upon request

Payment:

- Prepayment of the contract quarterly

Balance

- Portions of any unused credits can be used for future contracts

### OEM Plus - Combined Contracts

Scope:

- Benefit from OEM PM Contract or OEM Parts Contract and add Service Labor as needed

Term:

- 12 months

Allocation of Service Labor:

- According to defined PM schedule or upon request

Payment:

- Prepayment of the contract quarterly

Balance

- Portions of any unused credits can be used for future contracts

### OEM Ramp Pack

Scope:

- Plan and budget for newly purchased equipment to ensure uptime and availability of required spare parts

Term:

- Available in 3, 6 or 9 months programs

Shipments

- According to defined schedule

Payment:

- Prepayment of the contract quarterly

